









Ashburn's original Summer Concert series is pleased to offer our 2023 concert series. This will be our 19th season and we are excited to offer a fun outdoor entertainment opportunity that is both family and budget friendly. This free BYOB concert series takes place at Hillside Park in the beautiful Broadlands Community, held on the first Fridays of August, September and October:

August 4th September 1st October 6th

The Broadlands Live! committee promotes the shows with road signage, social media, as well as regular advertisements in the Broadlands community print and digital newsletters and websites. This preeminent community event attracts hundreds of Broadlands residents. Sponsoring our successful series will provide your company with a unique, engaging, and cost-effective opportunity to build your brand with families residing in Broadlands, as well as draws from nearby Ashburn Farm, Ashburn Village, Belmont, Brambleton and other surrounding communities.

Broadlands Live! is free to the community and loyally attended by mixed demographics, resulting in a high level of exposure and recognition for our sponsors. Our concerts feature fun, free summer entertainment that appeals to all ages offering a range of musical genres, childrens' acts and entertainment, and teen bands. We also feature food and beverage food trucks, activities and outdoor amenities that attract family members of all ages, ensuring something for everyone and a wonderful time for all!

Broadlands Live! focuses on building relationships between local businesses and their customer base in a fun, low pressure, interactive atmosphere.

A variety of sponsorships are available to suit any organization's budget to align themselves with one of the most popular events in Ashburn, and receive valuable appreciation as a community supporter.

- **Positive print impressions** through our targeted event marketing campaign via the Broadlands community newsletter and the stage banner at the event.
- **Digital impressions** via various web and social media outlets, including but not limited to message boards, Facebook (over 1,900 followers and growing), Instagram and Broadlands HOA sponsored websites.
- **Build a positive image** for your company as a community-supporting business among an active family demographic.
- Increase exposure of your product and/or services to Broadlands Live! patrons.
- Capitalize on the hours of engagement available to your company with every patron at
 each of the concerts you are welcome to bring promotional items or activities to involve
 attendees.

BROADLANDS LIVE! SPONSORSHIP SPACE IS LIMITED.

Please review the following sponsorship package to become part of our flagship concert series and contact us today to secure your sponsorship at broadlandslive@broadlandshoa.com

We look forward to showcasing your company in our community!



2023 SPONSORSHIP LEVELS

❖ PRESENTING GOLD SPONSOR - \$3,000

As a Presenting sponsor of the Broadlands Live! summer concert series, your company will receive the highest visibility and positioning. This is an exclusive sponsorship, with only one sponsor permitted for the season. Your company will be recognized as the principal sponsor of Broadlands Live! Your company will be:

- highlighted in all print and digital marketing materials as a Presenting Gold sponsor for Broadlands Live! 2023, including our full-page event ad in the Broadlands community newsletter (print and digital), message boards, and Broadlands community websites
- featured with your logo on the Broadlands Live! stage banner, Broadlands Live! website, Facebook and Instagram
- given a clickable logo on www.broadlandslive.com that takes website visitors to your business web or Facebook page
- thanked with monthly social media "shout outs" throughout the season promoting your company and community support
- thanked multiple times on stage during each show by the emcee
- provided with a 10' x 10' booth space (with a table and 2 chairs) at each show where you are able to present information, promotional items, demos, etc. about your business
- receive two 60 second spots on stage at each show to promote your business, do a raffle or giveaway, etc.

We will be happy to customize this sponsorship to meet your needs. Maximum of 1 sponsor accepted. The Presenting Gold sponsorship is \$3,000 for the 2023 season.

❖ SILVER SPONSOR \$1,500

As a Silver sponsor of the Broadlands Live! summer concert series, your company will receive highlighted recognition as one of the major sponsors of Broadlands Live! Your company will be:

- highlighted in all print and digital marketing materials as a Gold sponsor for Broadlands Live! 2023, including our full page event ad in the Broadlands community newsletter (print and digital), message boards, and Broadlands community websites
- featured with your logo on the Broadlands Live! stage banner, Broadlands Live! website, Facebook and Instagram pages.
- given a clickable logo on www.broadlandslive.com that takes website visitors to your business web or Facebook page
- thanked with social media "shout outs" throughout the season promoting your company and community support
- thanked on stage during each show by the emcee
- provided with a 10' x 10' booth space (with a table and 2 chairs) at each show where you are able to present information, promotional items, demos, etc. about your business
- receive one 60 second spot on stage at one show to promote your business, do a raffle or giveaway, etc.

We will be happy to customize this sponsorship to meet your needs. The Silver sponsorship is \$1,500 for the 2023 season.

❖ ENTERTAINMENT SPONSOR \$750

As an Entertainment Sponsor of the Broadlands Live! summer concert series, your company will be recognized as one of the valuable supporting sponsors of Broadlands Live! during the month you are sponsoring. The Entertainment Vendor shall be chosen and contracted by the Broadlands Live! committee. Available Entertainment sponsorships: (one each)

- 1. **Photographer**: will contract a professional photographer to take candid and/or posed pictures. All pictures may be used by Broadlands Live! for future marketing purposes.
- 2. **Face Painter**: will contract a professional party makeup artist for 2-3 hours who can create artistic face painting (preferably in less than 5 minutes per patron) at each show. FREE OF CHARGE at the shows.
- 3. Balloon Twister: will contract a professional balloon animal twister for 2-3 hours.

Your company will receive:

- signage at show highlighting the entertainment vendor as "Brought to you by <your company>"
- mention as an Entertainment sponsor for Broadlands Live! with our full-page event ad in the Broadlands community newsletter (print and digital) for the month you are a sponsor
- featured with your company name on www.broadlandslive.com, Broadlands Live! Facebook and Instagram pages
- thanked on stage during the show by the emcee
- provided with a 10' x 10' booth space (with a table and two chairs) at each show where your company can present information, promotional items, demos, etc. about your business to Broadlands Live! attendee

The Entertainment sponsorship costs \$750 for the 2023 Season.



2023 BROADLANDS LIVE! SPONSORSHIP AGREEMENT

DEADLINE: Friday, July 1, 2023 (To ensure inclusion in all marketing and promotional materials)																						
SPONSOR CONTACT INFORMATION																						
Sponsor Company Name:																						
Spon	Sponsor Company Contact(s):																					
Street Address:																						
Phon	e Nu	mbe	er:																			
Emai	l:																					
								Noc			110											
SPONSOR'S ACKNOWLEDGEMENTS																						
(business corporate name) GOLD (\$3,000) SILVER (\$1,500) ENTERTAINMENT (\$750) In signing this agreement, I understand that Broadlands Live! is an outdoor concert series and events will be held weather permitting, with rain locations TBA if needed. Participation is voluntary and the Broadlands Association is not responsible for lost or damaged goods or property. I also understand that my sponsorship fee for the event series is non-refundable even if one or more events must be cancelled/changed due to inclement weather. Signature:																						
Dada.																						
 Please make check payable to: Broadlands Association, Inc. (memo: Broadlands Live!) and mail with this form to: Broadlands Association, Inc., Attn: Broadlands Live!, 21907 Claiborne Parkway, Broadlands, VA 20148 Or Paypal to: Sarah@Broadlandshoa.com (email this form to broadlandslive@broadlandshoa.com) 																						
Office Use Only:																						
Date F	ed:		/		/				☐ Check_#					Paypal								
Notes																						